MT 4.1 Questions

1. In your own words, what is a Union?
2. What is the difference between a trade union and an industrial union?
3. Where were the first unions formed? Why do you think they formed there first?
4. Examine two areas that unions have worked to change for union members.
5. What current situations have made it harder for unions to operate?
6. What effect have automation, computers, and worker productivity had on the workforce?
7. What are the two main tools of union influence? How are they used?
8. What process is used by unions to negotiate worker pay?
9. Since unions ask for higher than equilibrium wages, what tends to be the response by the employer?
10. Why do unions tend to focus more on increasing demand for labor instead of just wages?
11. What are four ways that unions attempt to increase the demand for labor?
12. Why are unions almost like a monopoly?
13. What is collective bargaining?
14. What is the goal of collective bargaining according to the author?
15. What can unions do if they feel negotiations are not being successful?
16. What is the union argument for success? What is the counter argument?
17. Why do most producers balk at, or deny raises to their employees at certain times?
18. When a union worker gets a raise, what reaction can that have on non-union workers?
19. What are unions able to do to a member’s wages as a condition of employment?
20. According to the author, why is the “old Economy” having a downward trend in workers employment?